

## Message Text

UNCLASSIFIED

PAGE 01 ASUNCI 00763 241355Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----017080 250243Z /15

R 241325Z FEB 78  
FM AMEMBASSY ASUNCION  
TO SECSTATE WASHDC 2365  
USDOC WASHDC

UNCLAS ASUNCION 0763

E.O. 11652: N/A  
TAGS: BENC, PA  
SUBJ: MAJOR PROJECT - ABSOLUTE ALCOHOL PLANT

REF: (A) STATE 043938 (B) 77 ASUNCION 4166 (C) 77 ASUNCION 2336

1. SEE REFTEL'S B AND C FOR INFORMATION PREVIOUSLY  
SUBMITTED ON SUBJECT MAJOR PROJECT. THIS SHOULD ANSWER

QUESTIONS RAISED IN REFTEL A.

2. BIDS WERE OPENED FOR THIS PROJECT ON FEBRUARY 15,  
1978, AND ARE CURRENTLY BEING STUDIED BY THE CONSEJO  
DE COORDINACION ECONOMICA PRIOR TO THE FINAL AWARD A  
DECISION. OUT OF 30 COMPANIES WHICH PURCHASES SPECI-  
FICATIONS, 16 OFFERS WERE SUBMITTED, RANGING FROM 8 TO  
24 MILLION DOLLARS WITH VARIOUS PROPOSED ALTERNATIVES.  
BIDS SUBMITTED WERE:

- A. BEDINI (BRAZILIAN) - \$9,854,731 FOB PIRACICABA,  
BRAZIL
- B. TECSA (ARGENTINE) \$8,704,415 FOB BUENOS AIRES
- C. SENER-SA (SPANISH) - \$10,450,000 FOB SPANISH PORT
- D. FERROSTAL (FERMAN) - 36,160,460 DM FOB EUROPEAN PORT
- E. KANEMATSU (JAPANESE) - \$9,924,000 MACHINERY CIF ASUNCION  
\$ 674,000 ENGINEERING SERVICES  
\$ 396,000 SUPERVISION

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\$10,994,000 TOTAL

- F. DDSF (DENMARK)- \$24,160,500 FOB DANISH PORT
- G. GASES INDUSTRIALES (ARGENTINE) - \$13,950,000 FOB BUENOS AIRES
- H. BALLWEG GASTECHNICK (GERMAN) - 22,765,000 DM FOB GERMAN PORT  
PLUS 1,560,000 DM ENGINEERING SERVICES
- I. VEREINGTEEDEL (AUSTRIAN) - 188,772,400 AUSTRIAN SHILLINGS FOB  
EUROPEAN PORT

J. INGAS (SPANR H) - \$17,000,000 FOB U.S. PORT

2,000,000 SUPERVISION

1,000,000 SHIPPING COSTS

5,000,000 CONSTRUCTION

\$25,000,000 TOTAL

K. TAURO-SAICIF (PARAGUAYAN-ARGENTINE) - \$17,500,000 TOTAL COST

L. CEC (BRAZILIAN) - \$13,086,500 CIF ASUNCION

M. RENOX (SPANISH) - \$17,470,000 FOB U.S. PORT

N. ZANINI (BRAZILIAN) - \$13,168,000 FOB BRAZILIAN PORT

O. MEITAR APARATOS (ARGENTINE) - TOTAL \$11,900,000 CIF ASUNCION

WITH OPTIONAL ALTERNATIVES TOTALLING \$7,200,000. ALSO 7 PER-  
CENT DISCOUNT OFFERED.

P. SERCOBE (SI NISH) - \$9,638,500 FOB U.S. PORT

ITEMS UNDER J, M, AND P - EQUIPMENT WILL BE SHIPPED FROM THE  
U.S.

3. POST WILL NOTIFY DOC AS SOON AS AWARD IS MADE.

BRIGGS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ASUNCION00763  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780087-0224  
**Format:** TEL  
**From:** ASUNCION  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780219/aaaaaptj.tel  
**Line Count:** 80  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a0dddad0-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 43938, 77 ASUNCION 4166, 77 ASUNCION 2336  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3494660  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT - ABSOLUTE ALCOHOL PLANT  
**TAGS:** BENC, PA  
**To:** STATE COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a0dddad0-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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